

Pitch Deck Pashboard

Communities

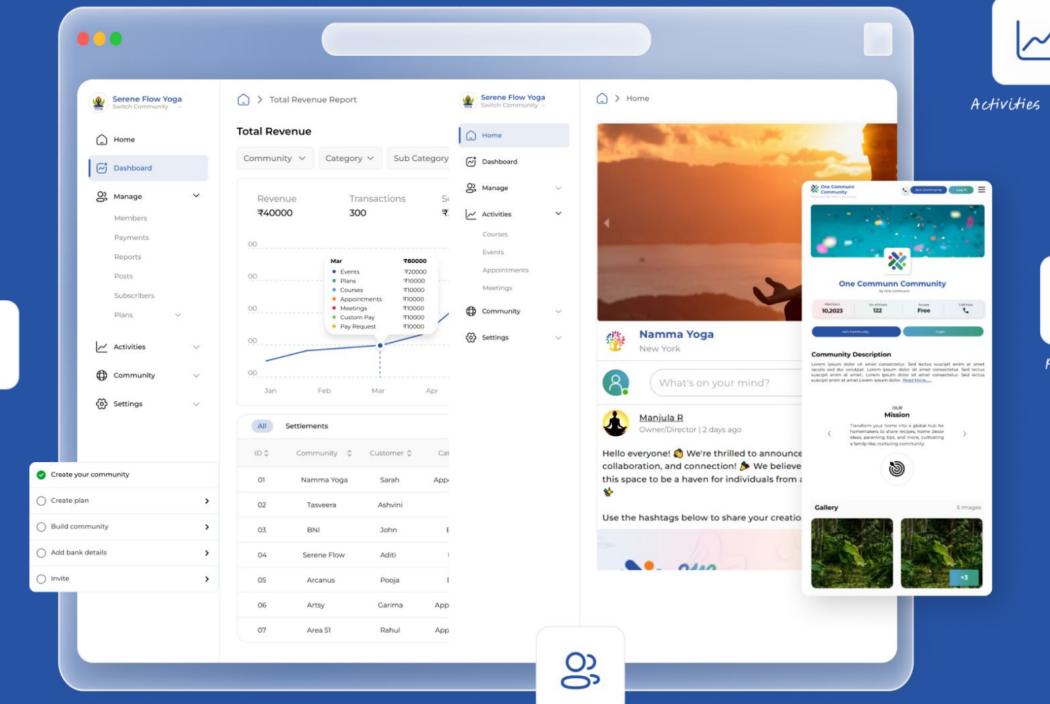
Courses

Lakshmikanth U

Founder

info@communn.io

7975456795



Manage Members



The Problem

India's 50M+ businesses rely on WhatsApp but juggle manual chats, links, and spreadsheets. Current tools need extra apps or technical setup, causing friction and revenue loss. No WhatsApp-native, zero-code platform unifies engagement, payments, and bookings in one flow.

The Solution

Communn turns WhatsApp into a complete business OS. With Al templates, owners set up engagement, bookings, payments, and reminders instantly—no apps, no websites, no technical setup. One seamless platform that simplifies operations and drives growth.

Features - Run Business on Whatsapp

Subscription & Plan Management

WhatsApp API + CRM Automation

One-Time & Recurring Payments (UPI/cards)

Courses & Content Delivery

Events & Live Sessions

Appointments & Scheduling

Web Page Builder for listings



The Timing - Why Now?

76%

Online Community Participation

Marketers face siloed and hard-to-access customer data.

69%

App Navigation Waste

Workers lose up to 32 days per year switching between apps.

80%

Mobile-Based Retention

Mobile business apps have the highest user retention and traffic.

200M+

WhatsApp Business Adoption

Over 200M+ businesses actively run on WhatsApp, making it the world's largest business communication platform.

70%

Super App Penetration

WeChat's all-in-one platform disrupted the Chinese market.

\$42.56B

India Digital Transformation

Market size with a 25.1% annual growth rate.

Market Size

Subscriptions Market

TAM SAM SOM

\$25.7 Tn

The global opportunity across all related software segments.

\$418 Bn

The estimated market size for Communn's services in India.

\$4.2 Bn

The realistic market capture for Communn within 3-5 years.

Whatsapp Business



\$50B+

Global WhatsApp Business ecosystem value (chat-commerce + API + payments).

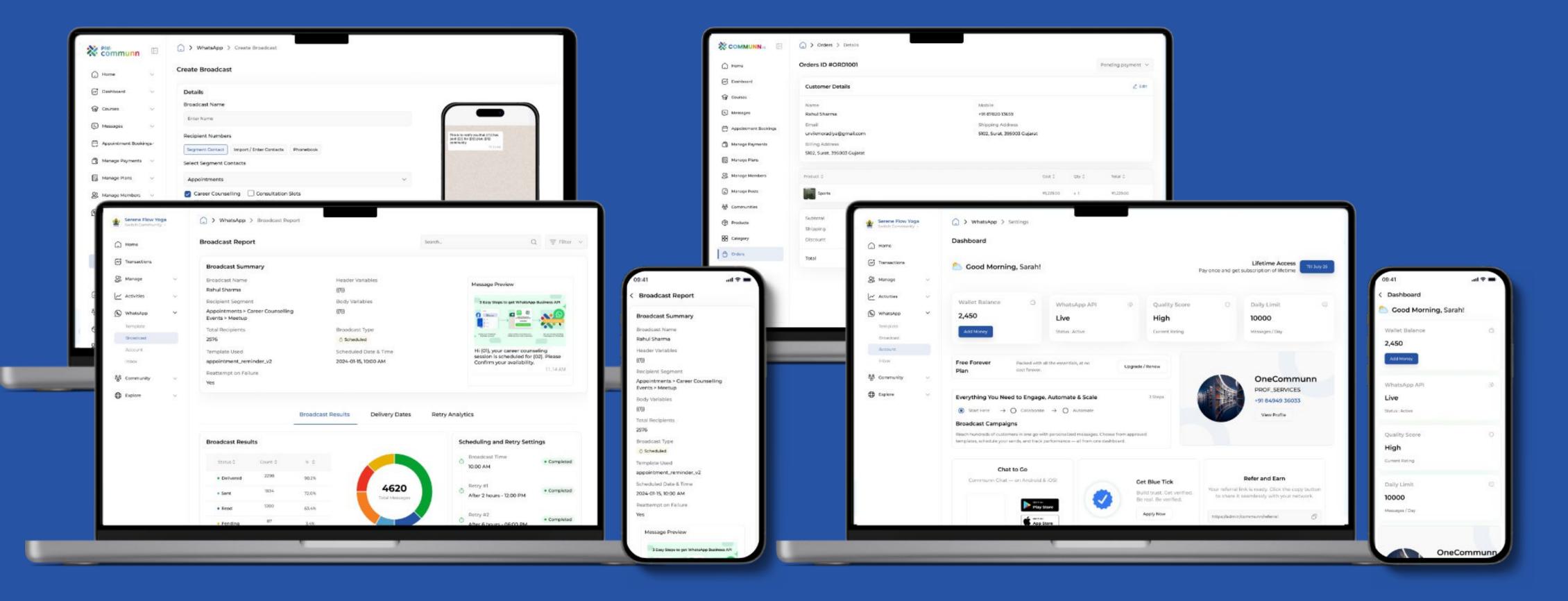
\$15 B

India's WhatsApp-first SMBs (50M+small businesses using WhatsApp for commerce & communication).

\$1 B+

Realistic capture by Communn within 3–5 years through vertical-specific templates & automation.

The Product





Content & Membership \$ Payments Management \$ Whatsapp Dashboard \$ Broadcast Report Management









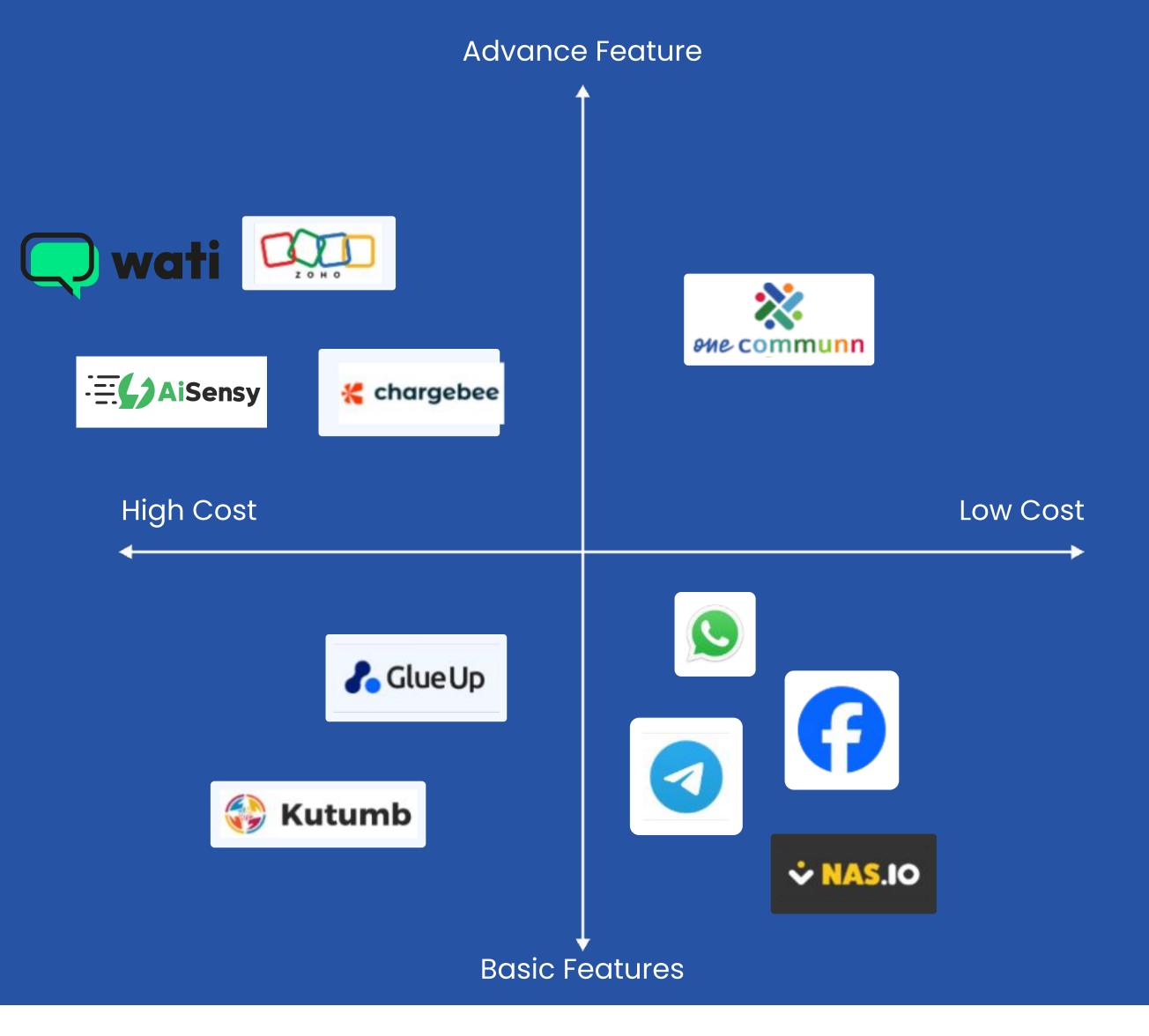
Competitor Analysis

Unified & Scalable - Al-driven platform for seamless content and member management.

Affordable & Advanced - Free platform with affordable premium plans and Al-powered insights.

Easy Integration - Self-hosted API and customizable CMS for smooth integration.

Comprehensive Solution - Automation, scalability, and advanced tech for efficient management.



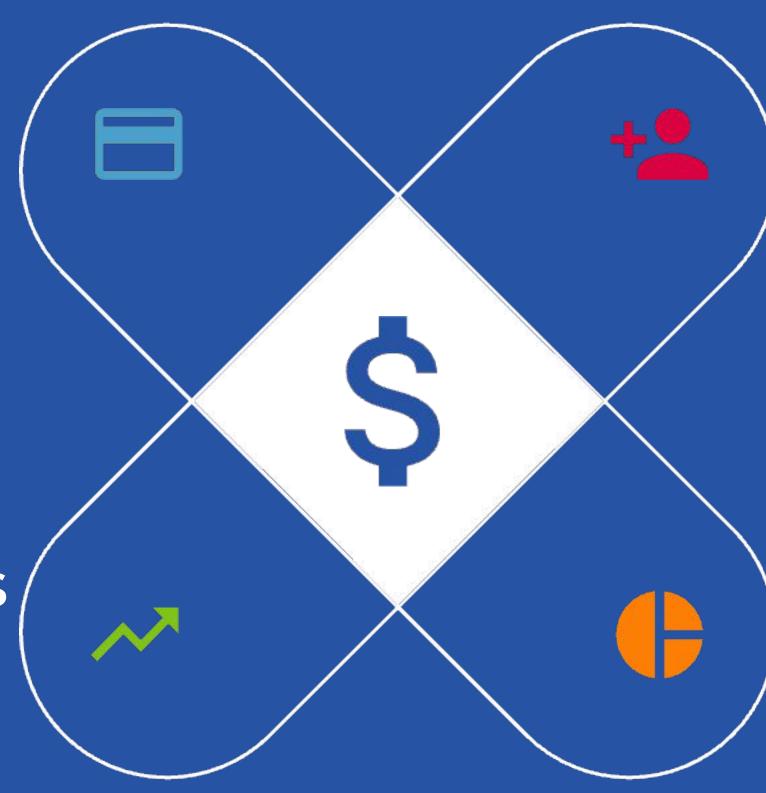
Revenue Model

Subscription Model

Monthly/Yearly plan covering all community management needs.

Add-Ons Subscriptions

Additional apps like forums, events, CMS, eCommerce, CRM, etc.



B2B Partnerships & Onboarding

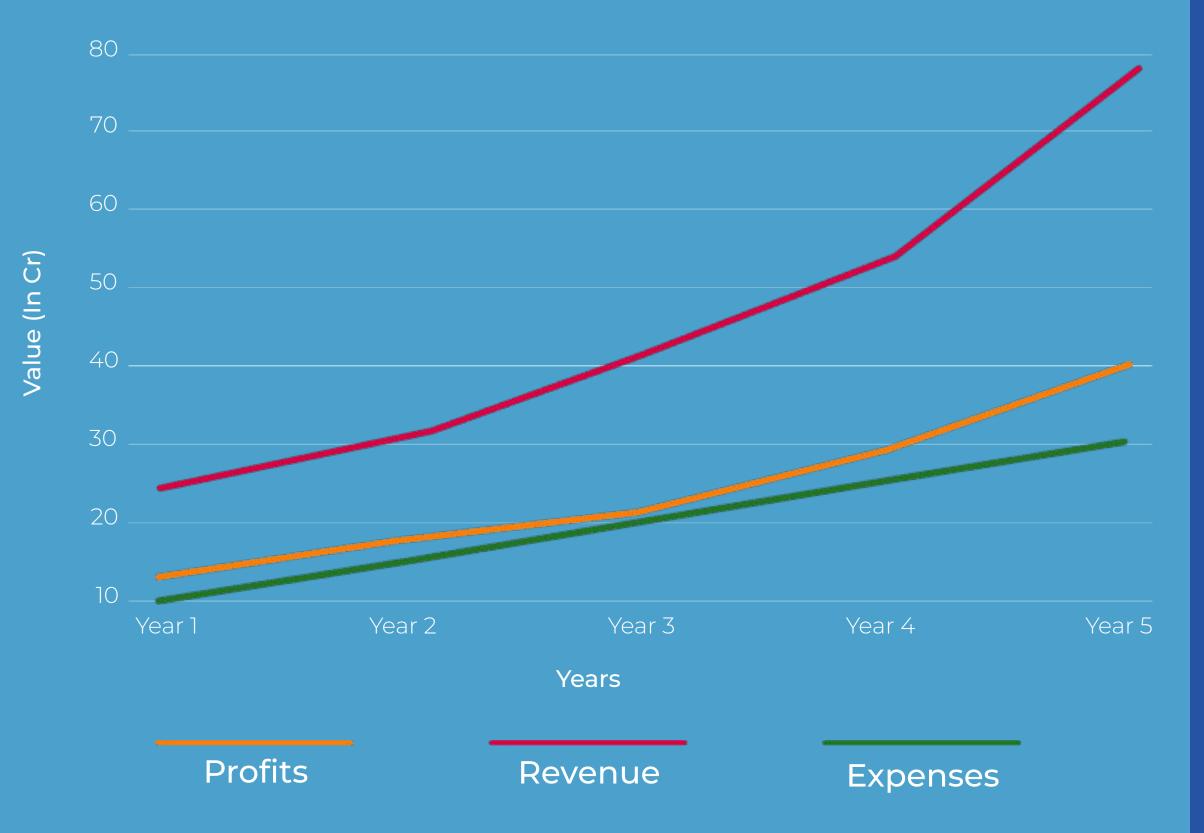
Revenue from SMB/enterprise onboarding and strategic B2B partnerships with influencers, agencies, and resellers

Transaction Fees & Markup

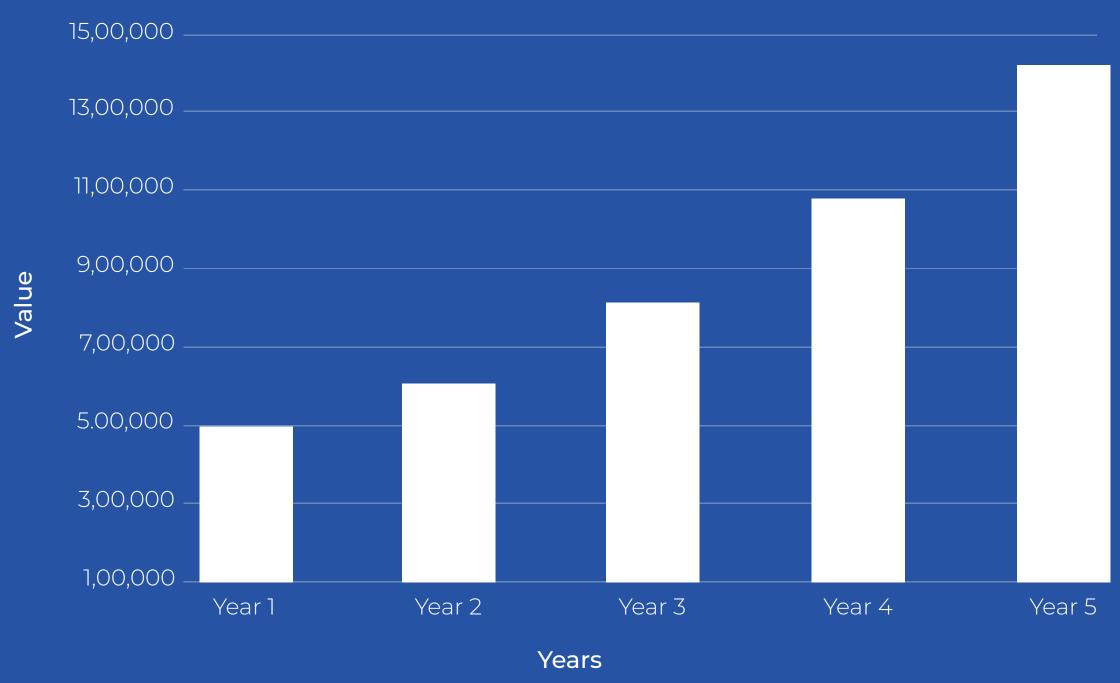
0.5%–2% transaction fees, WhatsApp API markup, plus enterprise customization & white-label reseller revenue

Financials - Projections





User Growth





Go To Market Strategy

Whatsapp Marketing

Organic Content Marketing

SEO (Search Engine Optimization)

Performance Marketing

Influencer Marketing

Online Channels

Workshops & Events

Sponsorships

BNI (Business Network International)

Referral Program

Networking Events

Offline Channels

Milestones



Product Roadmap



Strengthen the Core



Expand CRM & Partnerships



Drive Growth & Engagement



Scale & Diversify

- Al Template Library v2
- Al Chat & Lead Module
- Enhanced Reminder & Retention Engine

- Advanced CRM inside WhatsApp
- Reseller & Agency Portal
- Vertical-specific playbooks (fitness, coaching, retail)

- Referral & Affiliate Engine
- Template Marketplace (monetize templates)
- Creator Monetization Tools (paid groups, premium content)
- Multi-channel add-ons (Instagram DMs, Telegram, future ONDC)
- Enterprise Features
 (role-based access, audit logs)
- Infra, Compliance & Security scaling

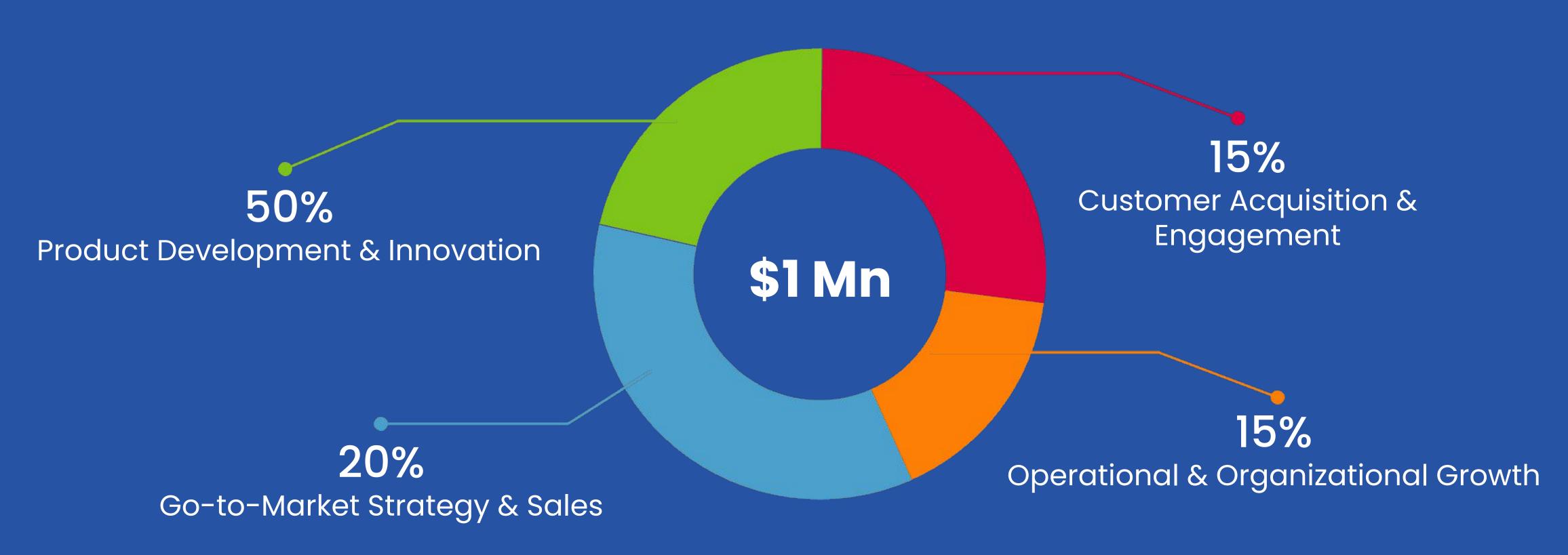
Transaction so far

50+
Community
Admins

5000+ Users Onboarded **₹1Cr+**Processed in
Transactions

The Ask

We're seeking \$1Mn



Thank You

